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### **Securities Law Update – February 2011**

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#### **Third Party Subpoenas Severely Limited in Arbitration**

In a far reaching opinion, on January 12, 2011, the Court of Appeals of Indiana ruled that the Federal Arbitration Act preempted Indiana state law that would otherwise have permitted the enforcement in Indiana of a subpoena issued by an Arbitrator hearing a case in New York. The decision, *In Re The Subpoena Issued to Beck's Superior Hybrids, Inc.*, 940 N.E. 2d 352 (Jan. 12, 2011), effectively precludes parties to an arbitration from obtaining discovery from any third party where independent subject matter jurisdiction does not exist in the federal district court closest to the arbitration location. The Court ruled that Section 7 of the Federal Arbitration Act requires parties, when seeking to enforce a third party subpoena, to seek enforcement in the federal district court where the arbitrators are sitting. In this case, the federal district court would have been the Southern District of New York. However, because the parties to the arbitration were both Delaware corporations, the New York federal court would not have had subject matter jurisdiction over the underlying dispute. Accordingly, the parties were out of luck – there would be no court empowered to enforce third party subpoenas.

Essentially, the parties were hoisted upon their own petards by the language in the arbitration agreement. The parties' contract contained an arbitration clause requiring arbitration in New York City. The parties' choice of a location that had no connection to the parties' business relationship served to limit third party discovery that would be available to either party. Whether this was the drafter's intent or not is unclear. It is clear, however, that when drafting venue provisions for arbitration clauses, drafters must consider whether they want to ultimately arbitrate in a state where third party discovery may be limited. Of course, this concern only exists with respect to disputes governed by the Federal Arbitration Act.

In footnote 7, the Court noted that it would have enforced state law, and the arbitrator's subpoena, had subject matter jurisdiction existed in the New York federal court. This comment clarifies that

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the lynchpin issue is the existence of subject matter jurisdiction in the home state's federal court. Without subject matter jurisdiction in the home state's federal court, arbitrator subpoenas will not be enforced.

### **Citigroup Arbitration Agreement Enforceable**

On February 15, 2011, the Mississippi Court of Appeals reversed a trial court opinion that had invalidated an arbitration agreement on various grounds, including unconscionability and ambiguity. The appellate court found that there was no basis for finding substantive unconscionability where there only existed a single forum in which the arbitration could be resolved.

**IN RE THE SUBPOENA ISSUED TO BECK'S SUPERIOR HYBRIDS, INC.; BECK'S  
SUPERIOR HYBRIDS, INC., Appellant, vs. MONSANTO COMPANY and MONSANTO  
TECHNOLOGY LLC, et al., Appellees.**

**No. 29A05-1008-MI-489**

**COURT OF APPEALS OF INDIANA**

**940 N.E.2d 352; 2011 Ind. App. LEXIS 13**

**January 12, 2011, Decided  
January 12, 2011, Filed**

**SUBSEQUENT HISTORY:** As Corrected January 14, 2011.

**PRIOR HISTORY:**

APPEAL FROM THE HAMILTON SUPERIOR COURT. The Honorable William J. Hughes, Judge. Cause No. 29D03-1006-MI-759.

**CORE TERMS:** subpoena, arbitrator's, arbitration, arbitration panel, nonparty, sitting, arbitration agreement, tribunal, preemption, nationwide, federal district, non-party, discovery, arbitrate, attendance, revised, personal jurisdiction, authorize, federal statute, plain text, entity, gap, state laws, federal law, subpoena issued, matter jurisdiction, service of process, inspection, preempts, summon

**LexisNexis(R) Headnotes**

***Civil Procedure > Alternative Dispute Resolution > Arbitrations > Federal Arbitration Act > General Overview***

[HN1]Section 7 of the Federal Arbitration Act, 9 U.S.C.S. §§ 1 to 16, is unambiguous: to enforce an arbitration panel's subpoena against a nonparty, the party seeking enforcement must file its petition in the United States district court for the district where the arbitration panel, or a majority of its members, is sitting.

***Constitutional Law > Supremacy Clause > Federal Preemption  
Constitutional Law > Supremacy Clause > Supreme Law of the Land***

[HN2]Because federal law is the supreme law of the land under the Supremacy Clause of the United States Constitution, state laws that interfere with or are contrary to federal law are invalidated under

the preemption doctrine. A cardinal rule of preemption analysis is the starting presumption that Congress does not intend to supplant state law. This presumption against preemption takes on added significance where federal law is claimed to bar state action in fields of traditional state regulation. Accordingly the historic police powers of the States are not to be superseded by a Federal Act unless that was the clear and manifest purpose of Congress.

***Constitutional Law > Supremacy Clause > Federal Preemption***

[HN3]There are three variations of the federal preemption doctrine: (1) express preemption, which occurs when a federal statute expressly defines the scope of its preemptive effect; (2) field preemption, which occurs when a pervasive scheme of federal regulations makes it reasonable to infer that Congress intended exclusive federal regulation of the area; and (3) conflict preemption, which occurs when it is either impossible to comply with both federal and state or local law, or where state law stands as an obstacle to the accomplishment and execution of federal purposes and objectives.

***Civil Procedure > Appeals > Standards of Review > De Novo Review  
Governments > Legislation > Interpretation***

[HN4]When the question, at bottom, is one of statutory intent, courts accordingly begin with the language employed by Congress and the assumption that the ordinary meaning of that language accurately expresses the legislative purpose. Determining statutory intent is a question of law an appellate court reviews de novo.

***Civil Procedure > Judgments > Entry of Judgments > General Overview  
Civil Procedure > Appeals > Standards of Review > Abuse of Discretion***

[HN5]A trial court abuses its discretion when it enters an order that is contrary to law.

***Civil Procedure > Alternative Dispute Resolution > Arbitrations > Federal Arbitration Act >  
General Overview***

[HN6]See 9 U.S.C.S. § 7.

***Civil Procedure > Alternative Dispute Resolution > Arbitrations > Federal Arbitration Act >  
General Overview***

[HN7]An arbitrator's authority over parties that are not contractually bound by the arbitration agreement is strictly limited to that granted by the Federal Arbitration Act, 9 U.S.C.S. §§ 1 to 16.

***Civil Procedure > Alternative Dispute Resolution > Arbitrations > Federal Arbitration Act >  
General Overview***

[HN8]Under § 7 of the Federal Arbitration Act, 9 U.S.C.S. §§ 1 to 16, arbitrators have the power to compel a third-party witness to appear with documents before a single arbitrator, who can then adjourn the proceedings. This gives the arbitration panel the effective ability to require delivery of

documents from a third-party in advance, notwithstanding the limitations of § 7 of the Act. In many instances, of course, the inconvenience of making such a personal appearance may well prompt the witness to deliver the documents and waive presence.

***Civil Procedure > Alternative Dispute Resolution > Arbitrations > Federal Arbitration Act > General Overview***

[HN9]When a non-party refuses to comply voluntarily with a subpoena, the party seeking discovery is limited to 9 U.S.C.S. § 7 as a vehicle to enforce the subpoena. Those relying on § 7 must do so according to its plain text.

***Civil Procedure > Alternative Dispute Resolution > Arbitrations > Federal Arbitration Act > General Overview***

[HN10]The authority of an arbitration panel to issue a nonparty subpoena is not equivalent to the authority to enforce that subpoena.

***Civil Procedure > Jurisdiction > Subject Matter Jurisdiction > General Overview***

***Civil Procedure > Alternative Dispute Resolution > Arbitrations > Federal Arbitration Act > General Overview***

[HN11]Parties invoking 9 U.S.C.S. § 7 must establish a basis for subject matter jurisdiction independent of the Federal Arbitration Act, 9 U.S.C.S. §§ 1 to 16, such as diversity of parties or federal question jurisdiction. Thus, if the party attempting to invoke § 7 lacks federal jurisdiction to do so, then the arbitration panel's nonparty subpoena may not be enforced by the United States district court. 9 U.S.C.S. § 7.

***Civil Procedure > Pretrial Matters > Subpoenas***

[HN12]Fed. R. Civ. P. 45(b)(2) permits a subpoena to be served at any place within the district of the court by which it is issued, or at any place without the district that is within 100 miles of the place of the deposition, hearing, trial, production, or inspection specified in the subpoena or at any place within the state where a state statute or rule of court permits service of a subpoena issued by a state court of general jurisdiction sitting in the place of the deposition, hearing, trial, production, or inspection specified in the subpoena.

***Civil Procedure > Pretrial Matters > Subpoenas***

[HN13]When a statute of the United States provides therefor, the court upon proper application and cause shown may authorize the service of a subpoena at any other place. Not only is service of process geographically limited by Fed. R. Civ. P. 45, but enforcement proceedings are too. Rule 45(e) further provides that failure to comply with a properly issued subpoena may be deemed a contempt of the court from which the subpoena issued. Fed. R. Civ. P. 45(e). Ordinarily, in the case of a subpoena for the production of documents alone, that court would be the court for the district where the production or inspection is to be made. Fed. R. Civ. P. 45(a)(2). Fed. R. Civ. P. 37(a)(1) similarly provides that an application for an order to compel discovery to a person who is not a

party shall be made to the court in the district where discovery is being, or is to be, taken. Fed. R. Civ. P. 37(a)(1). Thus, the Federal Rules governing subpoenas to which 9 U.S.C.S. § 7 refers do not contemplate nationwide service of process or enforcement; instead, both service and enforcement proceedings have clear territorial limitations.

***Civil Procedure > Jurisdiction > Subject Matter Jurisdiction > Federal Questions > General Overview***

***Civil Procedure > Alternative Dispute Resolution > Arbitrations > Federal Arbitration Act > General Overview***

[HN14]Even if an independent basis for federal subject matter jurisdiction exists, a 9 U.S.C.S. § 7 district court's lack of personal jurisdiction over the subpoenaed nonparty may also bar enforcement of the arbitration panel's nonparty subpoena.

***Civil Procedure > Discovery > Methods > Foreign Discovery***

[HN15]See Ind. R. Trial P. 28(E).

***Civil Procedure > Discovery > Methods > Foreign Discovery***

[HN16]Generally stated, Ind. R. Trial P. 28(E) allows Indiana courts to assist tribunals and litigants outside Indiana by providing a mechanism to pursue discovery within Indiana's jurisdiction in a cause initiated outside Indiana's jurisdiction. As the discovery proceedings in Indiana aid the principal cause instituted outside of Indiana, proceedings under Rule 28(E) are properly characterized as ancillary proceedings. Ancillary proceedings are defined as attending upon or aiding a principal proceeding.

***Civil Procedure > Discovery > Methods > Foreign Discovery***

[HN17]Jurisdiction obtained via Ind. R. Trial P. 28(E) is limited to providing assistance in discovery issues - ordering a person to give testimony or statement, or to produce documents or other things, allow inspections and copies and permit physical and mental examinations for use in a proceeding in a tribunal outside Indiana. Based on the unambiguous and narrow language of Rule 28(E), this jurisdiction does not expand to disputes over expert witness fees.

***Civil Procedure > Discovery > Methods > Foreign Discovery***

[HN18]Ind. R. Trial P. 28(E) permits an out-of-state tribunal to obtain personal jurisdiction over an Indiana entity, where that tribunal otherwise would not have had jurisdiction over it, for the limited purpose of receiving assistance in discovery issues from the Indiana entity.

***Governments > Legislation > Interpretation***

[HN19]Courts do not interpret a statute that is facially clear and unambiguous.

***Governments > Legislation > Interpretation***

[HN20]Courts are bound to construe a statute in a manner that renders all of its language relevant and not surplusage.

***Civil Procedure > Jurisdiction > Subject Matter Jurisdiction > Jurisdiction Over Actions > Concurrent Jurisdiction***

[HN21]Where there is not exclusive federal jurisdiction, the state and federal courts have concurrent jurisdiction.

***Civil Procedure > Alternative Dispute Resolution > Arbitrations > Federal Arbitration Act > General Overview***

[HN22]Those relying on 9 U.S.C.S. § 7 must do so according to its plain text.

***Civil Procedure > Alternative Dispute Resolution > Arbitrations > Federal Arbitration Act > Arbitration Agreements***

[HN23]Section 2 of the Federal Arbitration Act, 9 U.S.C.S. §§ 1 to 16, states that arbitration agreements shall be valid, irrevocable, and enforceable, save upon such grounds as exist at law or in equity for the revocation of any contract. 9 U.S.C.S. § 2.

***Civil Procedure > Alternative Dispute Resolution > Arbitrations > Federal Arbitration Act > Orders to Compel Arbitration***

[HN24]9 U.S.C.S. § 4 requires a court to interpret a contract, as a threshold matter, to determine if arbitration is required under the contract. 9 U.S.C.S. § 4. Such an interpretation is a substantive question of state law.

***Civil Procedure > Alternative Dispute Resolution > Arbitrations > Federal Arbitration Act > General Overview***

[HN25]The Federal Arbitration Act, 9 U.S.C.S. §§ 1 to 16, does not authorize nationwide service of process, and the federal district courts do not generally have nationwide jurisdiction unless authorized by a federal statute. And the Act does not grant greater authority to arbitration panels than it does to the United States district courts.

***Civil Procedure > Discovery > Methods > Foreign Discovery***

***Civil Procedure > Alternative Dispute Resolution > Arbitrations > Federal Arbitration Act > General Overview***

[HN26]Section 7 of the Federal Arbitration Act, 9 U.S.C.S. §§ 1 to 16, preempts Ind. R. Trial P. 28(E).

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**JUDGES:** NAJAM, Judge. MATHIAS, J., concurs. BAKER, J., dissents with separate opinion.

**OPINION BY:** NAJAM

**OPINION**

**OPINION - FOR PUBLICATION**

**NAJAM, Judge**

**STATEMENT OF THE CASE**

In 2002, Monsanto Company and Monsanto Technology, LLC (collectively, "Monsanto") entered into a corn license agreement and a soybean license agreement with Pioneer Hi-Bred International and its parent company, E.I. DuPont de Nemours & Company (collectively, "DuPont"). Pursuant to those agreements, any disputes between the parties were to be resolved by arbitration in New York City. On May 4, 2009, Monsanto filed a demand for arbitration against DuPont, alleging that DuPont had engaged in a sublicensing scheme involving numerous third parties throughout the United States, including Beck's Superior Hybrids, Inc. ("Beck's") in Indiana. Thereafter, at Monsanto's request the arbitration panel issued a subpoena duces tecum to Beck's, ordering Beck's to appear at a preliminary hearing, in Indiana, before one of the panel members and to produce business records relating to Monsanto's arbitration claim.

Beck's refused to comply with the subpoena on the grounds that the Federal Arbitration Act, 9 U.S.C. §§ 1 to 16 (2010) ("the Act"), required Monsanto to seek enforcement of its nonparty subpoena in "the United States district court for the district" in which the arbitration panel was sitting, the Southern District of New York. See 9 U.S.C. § 7 (2010). Cognizant of the fact that it lacked subject matter jurisdiction to file a petition in the New York federal court, and that that court lacked personal jurisdiction over Beck's, Monsanto instead filed a petition to assist in the Hamilton Superior Court, pursuant to Indiana Trial Rule 28(E), to compel Beck's to comply with the subpoena. The trial court agreed with Monsanto and ordered Beck's to comply with the arbitration panel's subpoena.

Beck's now appeals, asserting that Section 7 of the Act preempts Indiana Trial Rule 28(E). We agree and hold that [HN1]Section 7 is unambiguous: to enforce an arbitration panel's subpoena against a nonparty, the party seeking enforcement must file its petition "in the United States district court for the district" where the arbitration panel, or a majority of its members, is sitting. See *id.* That district court is in the Southern District of New York. We also hold that Monsanto's lack of federal subject matter jurisdiction to enforce its subpoena does not justify ignoring the plain text of Section 7. To the contrary, the statutory gap in enforceability reflects a clear policy choice by Congress that we may not reconsider. Therefore, we reverse the trial court's order and remand with instructions that the court dismiss Monsanto's petition to assist.

## FACTS AND PROCEDURAL HISTORY<sup>1</sup>

1 We held oral argument on December 6, 2010.

In 2002, Monsanto entered into two seed license agreements with DuPont. Pursuant to those agreements, any dispute between the parties is to be resolved by "arbitration proceedings[, which] shall be held in New York, New York." Appellant's App. at 145. On May 4, 2009, Monsanto filed a demand for arbitration and statement of claim against DuPont in New York, alleging that DuPont was engaged in a sublicensing scheme whereby DuPont distributed Monsanto's "Roundup Ready technology" to unaffiliated third parties throughout the United States, including Beck's, an Indiana corporation. See Appellees' Br. at 5. This scheme, according to Monsanto, allows DuPont to charge a lower price to third parties for Monsanto's licensed seed than Monsanto charges for them, and it is allegedly in direct violation of the Monsanto-DuPont agreements.

On November 12, 2009, Monsanto requested the arbitration panel to issue eight nonparty subpoenas duces tecum to the third parties that had allegedly purchased Monsanto's products through DuPont. DuPont objected to the subpoena requests on several grounds. On December 11, the arbitration panel narrowed the scope of the requested subpoenas and then agreed to issue them.

On February 1, 2010, Monsanto served Beck's with a subpoena issued by the New York arbitration panel. On March 2, Beck's counsel informed Monsanto of Beck's legal position on whether it had to comply with that subpoena:

in light of the location of the arbitration, the provisions in your license agreement[s] with [DuPont] . . ., and the domicile[] of our non-party client[], we have concluded that this New[ ]York-based arbitration panel[] has no power to issue subpoenas to non-parties and has no jurisdiction over our client[]. In addition to these deficiencies in authority and process, the requests are overbroad, unduly burdensome and seek our client['s] confidential and proprietary information. Our client[] will not be providing the documents requested in the subpoena[.]

Appellant's App. at 60 (emphasis added).

In response to Beck's objections, and similar objections from the other alleged customers of DuPont, on March 18 Monsanto asked the arbitration panel to issue revised subpoenas. In particular, Monsanto stated:

rather than proceed with a very expensive and time-consuming process of opening up miscellaneous matters in each jurisdiction to litigate all the objections raised[,] . . . Monsanto proposes a compromise favored by courts construing [the Act]. Consistent with precedent from the Second Circuit, Monsanto requests that the Tribunal issue revised subpoenas that require each of the [customers] to appear at a preliminary hearing in front of one member of the Panel and produce relevant documents (with no deposition).

Id. at 149. In other words, Monsanto asked the arbitration panel to apply Section 7 of the Act to compel Beck's and others

to appear at a preliminary proceeding before a single member of the Panel at a location in close proximity to [Beck's] principal place of business; . . . to produce relevant documents at the preliminary proceeding . . . ; and . . . to be prepared to testify at the preliminary hearing to establish that the documents produced are authentic . . . .

Id. at 151. On March 31, the arbitration panel issued the revised subpoenas but did not state whether the subpoenas could be enforced under the Act or state procedural law.

On April 22, Monsanto served Beck's with the revised subpoena. That same day, counsel for Beck's informed Monsanto that Beck's would not comply with the revised subpoena. On June 11, Monsanto filed a petition to assist in the Hamilton Superior Court pursuant to Indiana Trial Rule 28(E). After a hearing, on August 4 the trial court granted Monsanto's petition and ordered Beck's to comply with the arbitration panel's revised subpoena by attending a preliminary hearing before a single arbitrator in Atlanta, Indiana. <sup>2</sup> On August 10, the court issued an amended order, in which the court clarified that any testimony provided by Beck's was to be limited to authentication of business records. <sup>3</sup> This appeal ensued.

<sup>2</sup> On July 22, 2010, an Illinois trial court reached a similar result in Monsanto's favor. That order is currently on appeal. However, on August 25, 2010, a Nebraska trial court denied a similar petition filed by Monsanto on two grounds. First, the Nebraska trial court concluded that the Nebraska law pursuant to which Monsanto had filed its petition was preempted by the Act. Second, the court stated that Section 7 of the Act required Monsanto to file its petition in the United States District Court for the Southern District of New York. Monsanto did not appeal that order.

<sup>3</sup> On September 20, 2010, the trial court granted a limited stay of its order. Specifically, the court stayed enforcement of its order pending this appeal or until December 20, 2010, whichever happened first. The apparent rationale for the trial court's timeframe was to not cause undue delay in the New York arbitration proceeding, which is scheduled for a final hearing on the merits on April 4, 2011. On December 14, 2010, this court, sua sponte, issued an order vacating the trial court's timeframe and permanently staying the court's order.

## **DISCUSSION AND DECISION**

### **Standard of Review**

Beck's contends that the trial court's order that it comply with the arbitration panel's revised subpoena is erroneous because Section 7 of the Act preempts Indiana Trial Rule 28(E). As this court recently stated:

[HN2]Because federal law is the supreme law of the land under the Supremacy Clause of the United States Constitution, state laws that interfere with or are contrary to federal law are invalidated under the preemption doctrine. *Kuehne v. United Parcel Serv., Inc.*, 868 N.E.2d 870, 873 (Ind. Ct. App. 2007). "[A] cardinal rule of preemption analysis is the 'starting presumption that Congress d[id] not intend to supplant state

law." Id. (quoting *N.Y. State Conf. of Blue Cross & Blue Shield Plans v. Travelers Ins. Co.*, 514 U.S. 645, 654, 115 S. Ct. 1671, 131 L. Ed. 2d 695 (1995)). This presumption against preemption takes on added significance where federal law is claimed to bar state action in fields of traditional state regulation. Id. "Accordingly the historic police powers of the States are not to be superseded by a Federal Act 'unless that was the clear and manifest purpose of Congress.'" Id. (quoting *Micronet, Inc. v. Ind. Util. Regulatory Comm'n*, 866 N.E.2d 278, 285 (Ind. Ct. App. 2007)).

[HN3]There are three variations of the federal preemption doctrine: (1) express preemption, which occurs when a federal statute expressly defines the scope of its preemptive effect; (2) field preemption, which occurs when a pervasive scheme of federal regulations makes it reasonable to infer that Congress intended exclusive federal regulation of the area; and (3) conflict preemption, which occurs when it is either impossible to comply with both federal and state or local law, or where state law stands as an obstacle to the accomplishment and execution of federal purposes and objectives. Id.

*Florian v. Gatz Rail Corp.*, 930 N.E.2d 1190, 1195-96 (Ind. Ct. App. 2010) (alterations original), trans. denied. [HN4]"The question, at bottom, is one of statutory intent, and we accordingly begin with the language employed by Congress and the assumption that the ordinary meaning of that language accurately expresses the legislative purpose." *Morales v. Trans World Airlines, Inc.*, 504 U.S. 374, 383, 112 S. Ct. 2031, 119 L. Ed. 2d 157 (1992) (quotations omitted). Determining statutory intent is a question of law we review de novo. <sup>4</sup> See, e.g., *State v. Prater*, 922 N.E.2d 746, 748 (Ind. Ct. App. 2010), trans. denied.

4 Monsanto suggests that we must review the trial court's decision to issue a Rule 28(E) order under an abuse of discretion standard. But the questions on appeal are exclusively focused on whether the federal statute preempts the state trial rule. Those questions are questions of law. In any event, [HN5]a trial court abuses its discretion when it enters an order that is contrary to law. See, e.g., *Munster Cmty. Hosp. v. Bernacke*, 874 N.E.2d 611, 613 (Ind. Ct. App. 2007).

It is not disputed that the New York arbitration proceeding is governed by the Act or that Section 7 applies to the subpoena. <sup>5</sup> And Beck's concedes that neither express preemption nor field preemption applies here. See Appellant's Br. at 14. Rather, Beck's contends that Indiana Trial Rule 28(E), as applied, is in conflict with the accomplishment and execution of Section 7's purposes and objectives. See *Florian*, 930 N.E.2d at 1195-96; *LaSalle Group, Inc. v. Electromation of Delaware County, Inc.*, 880 N.E.2d 330, 333 (Ind. Ct. App. 2008).

5 At oral argument, counsel for Monsanto suggested that the arbitration panel issued the revised subpoena pursuant to the rules of the American Arbitration Association. If that is so, then the subpoena against Beck's is without binding authority, since "[a]n arbitrator's authority over parties that are not contractually bound by the arbitration agreement is strictly limited to that granted by the Federal Arbitration Act." *Hay Group, Inc. v. E.B.S. Acquisition Corp.*, 360 F.3d 404, 406 (3d Cir. 2004).

## Background Federal Law

A discussion of preemption begins with a review of the federal law at issue. E.g., *Florian*, 930 N.E.2d at 1196-97. The Supreme Court of the United States has discussed the history and policy of the Act:

The Federal Arbitration Act, 9 U.S.C. § 1 et seq., provides the starting point for answering the questions raised in this case. The Act was intended to "revers[e] centuries of judicial hostility to arbitration agreements," by "plac[ing] arbitration agreements 'upon the same footing as other contracts.'" The Arbitration Act accomplishes this purpose by providing that arbitration agreements "shall be valid, irrevocable, and enforceable, save upon such grounds as exist at law or in equity for the revocation of any contract." 9 U.S.C. § 2. The Act also provides that a court must stay its proceedings if it is satisfied that an issue before it is arbitrable under the agreement, § 3; and it authorizes a federal district court to issue an order compelling arbitration if there has been a "failure, neglect, or refusal" to comply with the arbitration agreement, § 4.

The Arbitration Act thus establishes a "federal policy favoring arbitration," requiring that "we rigorously enforce agreements to arbitrate." This duty to enforce arbitration agreements is not diminished when a party bound by an agreement raises a claim founded on statutory rights. As we observed in *Mitsubishi Motors Corp. v. Soler Chrysler-Plymouth, Inc.*, "we are well past the time when judicial suspicion of the desirability of arbitration and of the competence of arbitral tribunals" should inhibit enforcement of the Act "in controversies based on statutes." 473 U.S., at 626-627[.] Absent a well-founded claim that an arbitration agreement resulted from the sort of fraud or excessive economic power that "would provide grounds 'for the revocation of any contract,'" the Arbitration Act "provides no basis for disfavoring agreements to arbitrate statutory claims by skewing the otherwise hospitable inquiry into arbitrability."

The Arbitration Act, standing alone, therefore mandates enforcement of agreements to arbitrate statutory claims. Like any statutory directive, the Arbitration Act's mandate may be overridden by a contrary congressional command. . . .

*Shearson/American Express, Inc. v. McMahon*, 482 U.S. 220, 225-27, 107 S. Ct. 2332, 96 L. Ed. 2d 185 (1987) (some citations omitted; alterations original). Indiana policy likewise favors arbitration and the enforcement of arbitration agreements. See, e.g., *MPACT Constr. Group, LLC v. Superior Concrete Constructors, Inc.*, 802 N.E.2d 901, 905 (Ind. 2004).

Here, the relevant provision of the Act is Section 7, which states as follows:

[HN6]The arbitrators selected either as prescribed in this title or otherwise, or a majority of them, may summon in writing any person to attend before them or any of them as a witness and in a proper case to bring with him or them any book, record, document, or paper which may be deemed material as evidence in the case. The fees for such attendance shall be the same as the fees of witnesses before masters of the United

States courts. Said summons shall issue in the name of the arbitrator or arbitrators, or a majority of them, and shall be signed by the arbitrators, or a majority of them, and shall be directed to the said person and shall be served in the same manner as subpoenas to appear and testify before the court; if any person or persons so summoned to testify shall refuse or neglect to obey said summons, upon petition the United States district court for the district in which such arbitrators, or a majority of them, are sitting may compel the attendance of such person or persons before said arbitrator or arbitrators, or punish said person or persons for contempt in the same manner provided by law for securing the attendance of witnesses or their punishment for neglect or refusal to attend in the courts of the United States.

9 U.S.C. § 7 (emphasis added). As Judge Alito said for the United States Court of Appeals for the Third Circuit, [HN7]"[a]n arbitrator's authority over parties that are not contractually bound by the arbitration agreement is strictly limited to that granted by the Federal Arbitration Act." *Hay Group, Inc. v. E.B.S. Acquisition Corp.*, 360 F.3d 404, 406 (3d Cir. 2004).

Case law from the federal courts of appeals makes clear that the type of subpoena issued by the arbitration panel against Beck's is authorized by Section 7. Specifically, in *Hay Group*, the Third Circuit held that an arbitrator may issue a Section 7 subpoena to a nonparty for the production of documents if the subpoena also requires the nonparty to appear. In a separate opinion concurring in Judge Alito's majority opinion, Judge Chertoff elaborated:

[O]ur opinion does not leave arbitrators powerless to require advance production of documents . . . .

[HN8]Under section 7 of the [Act], arbitrators have the power to compel a third-party witness to appear with documents before a single arbitrator, who can then adjourn the proceedings. This gives the arbitration panel the effective ability to require delivery of documents from a third-party in advance, notwithstanding the limitations of section 7 of the [Act]. In many instances, of course, the inconvenience of making such a personal appearance may well prompt the witness to deliver the documents and waive presence.

To be sure, this procedure requires the arbitrators to decide that they are prepared to suffer some inconvenience of their own in order to mandate what is, in reality, an advance production of documents. But that is not necessarily a bad thing, since it will induce the arbitrators and parties to weigh whether advance production is really needed. And the availability of this procedure within the existing statutory language should satisfy the desire that there be some mechanism "to compel pre-arbitration discovery upon a showing of special need or hardship."

*Id.* at 413-14 (Chertoff, J., concurring) (citations omitted).

The Second Circuit, which has jurisdiction over New York, has agreed with both Judge Alito's analysis and Judge Chertoff's separate opinion, holding that Section 7 states that "[d]ocuments are only discoverable in arbitration when brought before arbitrators by a testifying witness." *Life*

Receivables Trust v. Syndicate 102 at Lloyd's of London, 549 F.3d 210, 216 (2nd Cir. 2008). However, the Second Circuit expressly qualified its opinion by noting that, [HN9]"when a non-party refuses to comply voluntarily [with a subpoena,] . . . the party seeking discovery is limited to section 7 as a vehicle to enforce the subpoena. . . . [T]hose relying on section 7 . . . must do so according to its plain text." Id. at 218.

As suggested by that language, [HN10]the authority of an arbitration panel to issue a nonparty subpoena is not equivalent to the authority to enforce that subpoena. For example, the weight of federal case law demonstrates that neither the Act generally nor Section 7 specifically confers on litigants independent federal subject matter jurisdiction. Rather, [HN11]"parties invoking Section 7 must establish a basis for subject matter jurisdiction independent of the [Act]," such as diversity of parties or federal question jurisdiction. *Stolt-Nielsen SA v. Celanese AG*, 430 F.3d 567, 572 (2nd Cir. 2005); see *Amgen, Inc. v. Kidney Ctr. of Delaware County, Ltd.*, 95 F.3d 562, 567 (7th Cir. 1996). Thus, if the party attempting to invoke Section 7 lacks federal jurisdiction to do so, then the arbitration panel's nonparty subpoena may not be enforced by "the United States district court." See 9 U.S.C. § 7; *Stolt-Nielsen*, 430 N.E.2d at 572; *Amgen*, 95 F.3d at 567.

Another example of such gaps in enforceability was on display in *Dynergy Midstream Services, LP v. Trammochem*, 451 F.3d 89 (2nd Cir. 2006). In that case, the appellees obtained a documents-only subpoena from an arbitration panel sitting in New York City against DMS, a Houston-based entity. Avoiding the question of whether the documents-only subpoena was permissible under the Act (*Life Receivables* is a later decision of the Second Circuit), the court instead held that the New York district court lacked personal jurisdiction over DMS to enforce the subpoena:

Section 7 states that an arbitrator's summons "shall be served in the same manner as subpoenas to appear and testify before the court." 9 U.S.C. § 7. Section 7 also provides that the district court in the district in which the arbitrators are sitting may enforce such a summons by compelling attendance or punishing a non-attende for contempt "in the same manner provided by law for securing the attendance of witnesses or their punishment for neglect or refusal to attend in the courts of the United States." Id. Service of subpoenas to appear before the federal courts and enforcement of those subpoenas are in turn governed by Federal Rule of Civil Procedure 45. [HN12]Rule 45(b)(2) permits a subpoena to be

served at any place within the district of the court by which it is issued, or at any place without the district that is within 100 miles of the place of the deposition, hearing, trial, production, or inspection specified in the subpoena or at any place within the state where a state statute or rule of court permits service of a subpoena issued by a state court of general jurisdiction sitting in the place of the deposition, hearing, trial, production, or inspection specified in the subpoena.

Fed. R. Civ. P. 45(b)(2). This is the default rule; however, [HN13]"[w]hen a statute of the United States provides therefor, the court upon proper application and cause shown may authorize the service of a subpoena at any other place." Id. Not only is service of process geographically limited by Rule 45, but enforcement proceedings are

too. Rule 45(e) further provides that failure to comply with a properly issued subpoena "may be deemed a contempt of the court from which the subpoena issued." Fed. R. Civ. P. 45(e). Ordinarily, in the case of a subpoena for the production of documents alone, that court would be "the court for the district where the production or inspection is to be made." Fed. R. Civ. P. 45(a)(2). Rule 37(a)(1) similarly provides that "[a]n application for an order [to compel discovery] to a person who is not a party shall be made to the court in the district where discovery is being, or is to be, taken." Fed. R. Civ. P. 37(a)(1). Thus, the Federal Rules governing subpoenas to which Section 7 refers do not contemplate nationwide service of process or enforcement; instead, both service and enforcement proceedings have clear territorial limitations.

In this case, the subpoena was issued not by a court, but by the arbitrators. It required DMS to produce documents in Houston and was served on DMS in Houston, presumably within 100 miles of where production was to take place. Ordinarily, under Rule 45, such a subpoena would be issued by the District Court for the Southern District of Texas and could be enforced by that court. However, [Section 7] provides that subpoenas issued under that section may be enforced by petition to "the United States district court for the district in which such arbitrators, or a majority of them, are sitting." 9 U.S.C. § 7. Here, the arbitrators were sitting in the Southern District of New York, so [Section 7] required that any enforcement action be brought there.

Appellees contend, and the district court found, that the foregoing analysis implies that the Southern District of New York must have jurisdiction over DMS to enforce the subpoena. However, the federal district courts do not generally have nationwide jurisdiction unless authorized by a federal statute. Contrary to the district court's reading of the statute, nothing in the language of [Section 7] suggests that Congress intended to authorize nationwide service of process. In fact, the language of Section 7 specifically suggests that the ordinary rules applicable to the district courts apply by stating that subpoenas under the section "shall be served in the same manner as subpoenas to appear and testify before the court" and the district court may compel attendance "in the same manner provided by law for securing the attendance of witnesses . . . in the courts of the United States." 9 U.S.C. § 7 (emphasis added).

"Congress knows how to authorize nationwide service of process when it wants to provide for it. That Congress failed to do so here argues forcefully that such authorization was not its intention." For example, when Congress intends to permit nationwide personal jurisdiction it uses language permitting service "wherever the defendant may be found" or "anywhere in the United States." . . .

Appellees argue that this holding will create the absurd result that [Section 7] authorizes the issuance of some subpoenas that cannot be enforced. They ask us either to adopt the compromise position created in *Amgen, Inc. v. Kidney Center of Delaware County*, 879 F. Supp. 878, 882-83 (N.D. Ill. 1995), where the district court enforced an arbitration subpoena against a distant non-party by permitting an attorney for a party to the arbitration to issue a subpoena that would be enforced by the district court in the district where the non-party resided, or to suggest another method to get around this gap in enforceability. We decline to do so. We see no textual basis in the FAA for the Amgen compromise. Indeed, we have already held that Section 7 "explicitly confers

authority only upon arbitrators; by necessary implication, the parties to an arbitration may not employ this provision to subpoena documents or witnesses." *NBC v. Bear Stearns & Co.*, 165 F.3d 184, 187 (2d Cir. 1999). Moreover, we see no reason to come up with an alternate method to close a gap that may reflect an intentional choice on the part of Congress, which could well have desired to limit the issuance and enforcement of arbitration subpoenas in order to protect non-parties from having to participate in an arbitration to a greater extent than they would if the dispute had been filed in a court of law. The parties to the arbitration here chose to arbitrate in New York even though the underlying contract and all of the activities giving rise to the arbitration had nothing to do with New York; they could easily have chosen to arbitrate in Texas, where DMS would have been subject to an arbitration subpoena and a Texas district court's enforcement of it. Having made one choice for their own convenience, the parties should not be permitted to stretch the law beyond the text of Section 7 and Rule 45 to inconvenience witnesses. As we have recently stated, "[w]hile the [Act] expresses a strong federal policy in favor of arbitration, the purpose of Congress in enacting the [Act] was to make arbitration agreements as enforceable as other contracts, but not more so." *JLM Indus., Inc. v. Stolt-Nielsen SA*, 387 F.3d 163, 171 (2d Cir. 2004) (citations, internal quotation marks, and emphasis omitted). DMS is not a party to the contract, and not even the strong federal policy favoring arbitration can lead to jurisdiction over a non-party without some basis in federal law.

*Id.* at 94-96 (some emphases added; footnote and some citations omitted; some alterations original). Thus, [HN14]even if an independent basis for federal subject matter jurisdiction exists, a Section 7 district court's lack of personal jurisdiction over the subpoenaed nonparty may also bar enforcement of the arbitration panel's nonparty subpoena.

#### Trial Rule 28(E)

Once Monsanto obtained the revised subpoena from the New York arbitration panel, it filed in the Hamilton Superior Court a petition to assist pursuant to Indiana Trial Rule 28(E). That rule states as follows:

**[HN15]Assistance to tribunals and litigants outside this state.** A court of this state may order a person who is domiciled or is found within this state to give his testimony or statement or to produce documents or other things, allow inspections and copies and permit physical and mental examinations for use in a proceeding in a tribunal outside this state. The order may be made upon the application of any interested person or in response to a letter rogatory and may prescribe the practice and procedure, which may be wholly or in part the practice and procedure of the tribunal outside this state, for taking the testimony or statement or producing the documents or other things. To the extent that the order does not prescribe otherwise, the practice and procedure shall be in accordance with that of the court of this state issuing the order. The order may direct that the testimony or statement be given, or document or other thing produced, before a person appointed by the court. The person appointed shall have power to administer any necessary oath. A person within this state may voluntarily give his testimony or statement or produce documents or other things allowing inspections and copies and

permit physical and mental examinations for use in a proceeding before a tribunal outside this state.

Ind. Trial Rule 28(E).

This court recently discussed the scope of that rule:

[HN16]Generally stated, Indiana Trial Rule 28(E) allows Indiana courts to assist tribunals and litigants outside this state by providing a mechanism to pursue discovery within Indiana's jurisdiction in a cause initiated outside Indiana's jurisdiction. As the discovery proceedings in Indiana aid the principal cause instituted outside of Indiana, proceedings under Indiana Trial Rule 28(E) are properly characterized as ancillary proceedings. See *Chapman v. Grimm & Grimm, P.C.*, 638 N.E.2d 462, 466 (Ind. Ct. App. 1994) (where we defined ancillary proceedings as attending upon or aiding a principal proceeding). . . .

Furthermore, [HN17][jurisdiction obtained via Trial Rule 28(E) is] limited to providing assistance in discovery issues--ordering a person to give testimony or statement, or to produce documents or other things, allow inspections and copies and permit physical and mental examinations for use in a proceeding in a tribunal outside this state. Based on the unambiguous and narrow language of the Trial Rule, this jurisdiction does not expand to disputes over expert witness fees. . . .

*Dean v. Weaver*, 928 N.E.2d 254, 257 (Ind. Ct. App. 2010), trans. denied. In other words, [HN18]Trial Rule 28(E) permits an out-of-state tribunal to obtain personal jurisdiction over an Indiana entity, where that tribunal otherwise would not have had jurisdiction over it, for the limited purpose of receiving assistance in discovery issues from the Indiana entity.

### Preemption Analysis

With that background, we turn to the merits of Beck's claim that Section 7 preempts the trial court's Rule 28(E) order. The central question in this appeal is whether Section 7's language that Monsanto must petition a federal district court for enforcement of the subpoena is a clear reflection of congressional intent and whether Monsanto's use of Trial Rule 28(E) frustrates that intent.<sup>6</sup> As discussed in more detail below, we hold that Section 7 is clear as written. Pursuant to its plain terms, Congress requires the enforcement of an arbitration panel's nonparty subpoena to be brought in the federal forum. 9 U.S.C. § 7. This limited federal jurisdiction for enforcement is a reflection of Congress' desire to keep arbitration simple and efficient, "to protect non-parties from having to participate in an arbitration to a greater extent than they would if the dispute had been filed in a court of law," and not to burden state courts with incidental enforcement procedures. See *Dynegy*, 451 F.3d at 96. As such, the attempt to use an Indiana trial rule when a federal forum is unavailable frustrates Congress' intent to limit these petitions to the federal courts.

<sup>6</sup> We note that the language of Section 7, standing alone, does not necessitate an independent basis for federal jurisdiction to bring a petition for the enforcement of an arbitration panel's nonparty subpoena in the federal district courts. That authority is found in

case law, including case law from the Supreme Court and the Second Circuit. See *Southland Corp. v. Keating*, 465 U.S. 1, 15 n.9, 104 S. Ct. 852, 79 L. Ed. 2d 1; *Stolt-Nielsen*, 430 N.E.2d at 572.

Indeed, the only reason why Monsanto petitioned an Indiana trial court in the first place is because Monsanto cannot avail itself of relief from a federal court. See *Stolt-Nielsen*, 430 N.E.2d at 572; *Amgen*, 95 F.3d at 567. Both Monsanto and DuPont are Delaware corporations--and therefore Monsanto lacks federal diversity jurisdiction--and the dispute between them does not arise under the laws of the United States. As Beck's states in its appellate brief:

Monsanto laments that the district court in the Southern District of New York has no jurisdiction over [Monsanto and DuPont] (or Beck's for that matter), but the fact remains that New York is the forum in which Monsanto and [DuPont] freely and voluntarily chose to arbitrate. If it was licensing seed technology that was to be marketed and sold nationwide . . . , then Monsanto should not have agreed to arbitrate in New York, petitioned for the issuance of subpoenas under Section 7, and limited itself to the jurisdiction and subpoena power of the United States District Court for the Southern District of New York.

Appellant's Br. at 19.

Applying the plain text of Section 7, and the federal case law interpreting it, to these facts is straightforward. Again, "[a]n arbitrator's authority over parties that are not contractually bound by the arbitration agreement is strictly limited to that granted by the Federal Arbitration Act." *Hay Group*, 360 F.3d at 406. That is, Section 7 defines and limits the manner in which an arbitration panel's nonparty subpoena can be enforced. As the Second Circuit has explained, Monsanto "is limited to section 7 as a vehicle to enforce the subpoena. . . . [T]hose relying on section 7 . . . must do so according to its plain text." *Life Receivables*, 549 F.3d at 218. Thus, the entire basis for authority to enforce an arbitration panel's nonparty subpoena flows from Section 7.

Section 7 requires an arbitration panel's nonparty subpoena to be enforced by "the United States district court for the district in which such arbitrators, or a majority of them, are sitting." 9. U.S.C. § 7. The arbitration panel, or a majority of its members, is and will be sitting in New York City. Accordingly, if Monsanto needed to enforce the nonparty subpoena, then, by the plain text of Section 7, it needed to do so in the United States District Court for the Southern District of New York. Monsanto may not circumvent the express procedure outlined by Congress by ignoring Section 7 and instead applying for a Trial Rule 28(E) petition to assist in an Indiana trial court simply because Monsanto lacks federal jurisdiction under Section 7. See *Dyegy*, 451 F.3d at 94-96. That Monsanto lacked an independent basis for federal subject matter jurisdiction is not Beck's problem. Monsanto agreed to arbitration, and it is the party chargeable with any negative results associated with that choice. Monsanto's self-inflicted wounds do not give this court cause to ignore the plain text of Section 7.<sup>7</sup>

<sup>7</sup> If the only problem facing Monsanto was the district court's lack of personal jurisdiction over Beck's, rather than Monsanto's lack of subject matter jurisdiction to petition the federal court in the first place, we would agree with Monsanto that Trial Rule 28(E) could be used to obtain personal jurisdiction over Beck's in this matter. See T.R. 28(E).

Nonetheless, Monsanto proffers an alternative, albeit convoluted, interpretation of Section 7 in its attempt to establish that it was proper to ask the Indiana trial court to enforce the arbitration panel's subpoena. To paraphrase, Monsanto contends that the arbitration panel agreed to "sit" in Indiana for purposes of the preliminary hearing, that the district court for the Southern District of Indiana was therefore the proper federal forum, and, since Section 7 does not grant the federal courts exclusive jurisdiction, that means that an Indiana court was competent to enforce the subpoena. We cannot agree with Monsanto's underlying assumption that there is anything ambiguous about Section 7 that requires our interpretation. See Ind. Code § 1-1-4-1; see also *Zanders v. State*, 800 N.E.2d 942, 944 (Ind. Ct. App. 2003) ([HN19]"we do not interpret a statute that is facially clear and unambiguous."). But even assuming for the sake of argument that some part of Section 7 is open to interpretation, we still do not agree with any of the three false steps Monsanto takes to reach its desired conclusion.

First, Monsanto asserts that the single arbitrator will be sitting in Atlanta, Indiana, and, therefore, Section 7 defines the relevant federal district as the Southern District of Indiana. Section 7 refers to where the "arbitrators, or a majority of them, are sitting." 9 U.S.C. § 7 (emphasis added). As such, Monsanto equates "arbitrators" with "a single arbitrator." But elsewhere the statute states that "[t]he arbitrators . . . may summon in writing any person to attend before them or any of them . . ." Id. (emphasis added). If "arbitrators" means any one arbitrator, then Congress did not need to specify "or any of them." Likewise, the language "or a majority of them" is surplusage since the location of a majority necessarily includes the locations of the individuals.

[HN20]We are bound to construe a statute in a manner that renders all of its language relevant and not surplusage. See *Hillebrand v. Supervised Estate of Large*, 914 N.E.2d 846, 848 (Ind. Ct. App. 2009). As such, the language, "such arbitrators, or a majority of them," must mean "the arbitration panel, or a majority of its members." That interpretation renders the whole of the text relevant: you can have all of the arbitrators present, but you must have a majority of them. Here, "a majority of" the arbitrators will never leave New York City<sup>8</sup> only a single arbitrator will hold the hearing in Indiana. Thus, the only proper federal forum is the Southern District of New York.

8 Presumably, the majority must stay in New York City pursuant to the forum selection clause of the Monsanto-DuPont agreements.

Second, if Monsanto is correct in its interpretation of the statute, then the proper court to enforce the arbitration panel's nonparty subpoena is not the New York district court but the district court for the Southern District of Indiana, which has jurisdiction over Atlanta, Indiana. The suggestion that a district court in a district other than the district in which the arbitration panel is sitting could be the proper court under Section 7 was squarely rejected by the Second Circuit:

Ordinarily, under [Federal Rule of Civil Procedure] 45, such a subpoena would be issued by the District Court for the Southern District of Texas and could be enforced by that court. However, [Section 7] provides that subpoenas issued under that section may be enforced by petition to "the United States district court for the district in which such arbitrators, or a majority of them, are sitting." 9 U.S.C. § 7. Here, the arbitrators were sitting in the Southern District of New York, so [Section 7] required that any enforcement action be brought there.

Dynegy, 451 F.3d at 95. And if the United States District Court for the Southern District of Indiana does not have jurisdiction, there is no sound rationale why the Hamilton Superior Court should have jurisdiction over the enforcement of the New York arbitration panel's subpoena.

Monsanto suggests that Dynegy is inapposite because that case involved a documents-only subpoena, not a subpoena for a nonparty's participation in a pre-merits evidentiary hearing before a single arbitrator. See Appellees' Br. at 19. But the Second Circuit's holding was that the New York district court lacked personal jurisdiction over a Texas entity. Dynegy, 451 F.3d at 94-96. It is unclear from Monsanto's purported distinction how the nature of the district court's order could matter to the court's jurisdiction--the New York district court cannot acquire personal jurisdiction over a Texas entity simply because a single arbitrator is willing to travel from New York to Texas. As such, we are not persuaded by Monsanto's suggestion that Dynegy is inapposite.

Third, and indulging Monsanto's analysis one step further to assume that the Southern District of Indiana is the proper federal district under Section 7, Monsanto still did not ask the district court to enforce the subpoena. Instead, Monsanto asked an Indiana trial court to do so. In defense of that decision, Monsanto states that "there is nothing in the statutory language [of Section 7] that supports the conclusion that federal courts are the exclusive forum to issue orders under [that] section[]." Appellees' Br. at 28. Monsanto also contends that "permitting state courts to enforce Section 7 . . . is entirely consistent" with precedent that state courts are competent to enforce arbitration agreements and other provisions of the Act. *Id.* at 28-29.

It is true that, [HN21]"where there is not exclusive federal jurisdiction . . . , the state and federal courts have concurrent jurisdiction." *Jaskolski v. Daniels*, 905 N.E.2d 1, 12 (Ind. Ct. App. 2009), trans. denied, cert. denied, 130 S. Ct. 2098, 176 L. Ed. 2d 724 (2010). In *Jaskolski*, we considered the jurisdiction of the state and federal courts under the Westfall Act, 28 U.S.C. § 2679. In relevant part, we distinguished the Westfall Act's use of the generic phrase "the court" from the specific phrase "the district court." *Jaskolski*, 905 N.E.2d at 12. We concluded that the former phrase meant either state or federal court while the latter phrase unambiguously meant only the federal forum. *Id.*

In other words, Congress knows what a United States district court is, and we will not redefine that expression here to mean "any court." See *Life Receivables*, 549 F.3d at 218 ([HN22]"those relying on section 7 . . . must do so according to its plain text."); see also *Dynegy*, 451 F.3d at 95 ("Here, the arbitrators were sitting in the Southern District of New York, so [Section 7] required that any enforcement action be brought there."). Section 7 is unambiguous. It confers jurisdiction on only "the United States district court for the district in which such arbitrators, or a majority of them, are sitting." 9 U.S.C. § 7.

Neither are we persuaded by the fact that state courts are competent to enforce the substantive provisions of the Act. For example, [HN23]Section 2 of the Act states that arbitration agreements "shall be valid, irrevocable, and enforceable, save upon such grounds as exist at law or in equity for the revocation of any contract." 9 U.S.C. § 2. The Supreme Court of the United States has held that, through the language of Section 2, "the Arbitration Act preempts a state law that withdraws the power to enforce arbitration agreements." *Southland Corp. v. Keating*, 465 U.S. 1, 16 n.10, 104 S. Ct. 852, 79 L. Ed. 2d 1 (1984). As such, state courts as well as federal courts are obliged to enforce arbitration agreements. *Id.* at 10-16. But the Court cautioned that its holding was not to be read to apply other, procedural provisions of the Act in state courts. *Id.* at 16 n.10. Because the issue before us is not the enforcement of an agreement to arbitrate but, instead, merely the proper procedure to

be used in enforcing an arbitration panel's subpoena to a nonparty, Southland is not binding authority in this case.

Section 4 of the Act is also routinely applied by state courts. See Appellees' Br. at 26-27 (citing cases). Section 4 states:

A party aggrieved by the alleged failure, neglect, or refusal of another to arbitrate under a written agreement for arbitration may petition any United States district court which, save for such agreement, would have jurisdiction under Title 28, in a civil action or in admiralty of the subject matter of a suit arising out of the controversy between the parties, for an order directing that such arbitration proceed in the manner provided for in such agreement.

9 U.S.C. § 4. Monsanto asserts that Section 4's language that a party "may petition any . . . district court which . . . would have jurisdiction under Title 28" is equivalent to Section 7's language that a party to arbitration, "upon petition the United States district court for the district in which such arbitrators, or a majority of them, are sitting may compel the attendance" of a third-party. See 9 U.S.C. §§ 4, 7. But the language of Section 4 is not similar to the language of Section 7. [HN24]Section 4 requires a court to interpret a contract, as a threshold matter, to determine if arbitration is required under the contract. 9 U.S.C. § 4. Such an interpretation is a substantive question of state law. MPACT, 802 N.E.2d at 904-05. As a substantive question, Southland acknowledges concurrent jurisdiction. 465 U.S. at 10-16. And since the question is one of state law in the first instance, of course the states have jurisdiction over those issues.

Section 7, on the other hand, requires no application of judicial power other than the mere enforcement of a subpoena. In exercising that authority, there is no risk that the federal judiciary will misapply the law of the states. Hence, it was quite sensible for Congress to expressly limit Section 7's authority to enforce an arbitration panel's nonparty subpoenas to "the United States district court[s]." 9 U.S.C. § 7. Section 7 reflects clear congressional intent to not burden the states with the enforcement of an arbitration panel's nonparty subpoena. It is no accident that in the sixty-three years since the enactment of Section 7 there has not been a single reported appellate case where a state court has been involved in an enforcement action under that law.

Finally, at oral argument counsel for Monsanto emphasized that the authority to issue the nonparty subpoena implies the power to enforce it somewhere. That is not so. As the Second Circuit stated:

Appellees contend, and the district court found, that the foregoing analysis implies that the Southern District of New York must have jurisdiction over DMS to enforce the subpoena. However, the federal district courts do not generally have nationwide jurisdiction unless authorized by a federal statute. Contrary to the district court's reading of the statute, nothing in the language of [Section 7] suggests that Congress intended to authorize nationwide service of process. . . .

. . . .

. . . Moreover, we see no reason to come up with an alternate method to close a gap that may reflect an intentional choice on the part of Congress, which could well have

desired to limit the issuance and enforcement of arbitration subpoenas in order to protect non-parties from having to participate in an arbitration to a greater extent than they would if the dispute had been filed in a court of law. The parties to the arbitration here chose to arbitrate in New York . . . . Having made one choice for their own convenience, the parties should not be permitted to stretch the law beyond the text of Section 7 and Rule 45 to inconvenience witnesses.

Dynegy, 451 F.3d at 95-96 (emphasis added). Further, Judge Alito's opinion powerfully rejected a similar "power-by-implication" analysis under the Act:

Some courts have argued that the language of Section 7 implies the power to issue [documents-only] pre-hearing subpoenas. . . .

We disagree with this power-by-implication analysis. By conferring the power to compel a non-party witness to bring items to an arbitration proceeding while saying nothing about the power simply to compel the production of items without summoning the custodian to testify, the [Act] implicitly withholds the latter power. If the [Act] had been meant to confer the latter, broader power, we believe that the drafters would have said so, and they would have then had no need to spell out the more limited power to compel a non-party witness to bring items with him to an arbitration proceeding.

Hay Group, 360 F.3d at 408-09.

The operation and effect of Monsanto's arguments is to confer nationwide jurisdiction on an arbitration panel, since parties to arbitration could ask any state court to enforce the panel's nonparty subpoenas to appear before a single, traveling arbitrator. This is a fatal flaw. Again, [HN25]the Act "does not authorize nationwide service of process," and "the federal district courts do not generally have nationwide jurisdiction unless authorized by a federal statute." Dynegy, 451 F.3d at 90, 95. And the Act does not grant greater authority to arbitration panels than it does to the United States district courts. See *id.* at 96. Thus, it would violate and conflict with congressional intent to expand enforcement jurisdiction to include the state courts, wherever they may be located. Nothing in the text of Section 7 suggests that Congress meant to authorize the courts of the fifty states to enforce the arbitration subpoena provisions of that statute. And without congressional authorization, a state statute or rule can neither restrict nor expand the operation and effect of a federal statute. To hold otherwise would stand the Supremacy Clause on its head.

## **Conclusion**

In sum, Monsanto's use of Trial Rule 28(E) conflicts with Section 7's purposes and objectives. See *Florian*, 930 N.E.2d at 1195-96. The plain language of Section 7 establishes a specific procedure for the enforcement of an arbitration panel's subpoena to a nonparty: the party seeking compliance must "petition the United States district court for the district in which such arbitrators, or a majority of them, are sitting," and that court then "may compel the attendance of such person or persons before said arbitrator or arbitrators." 9 U.S.C. § 7. The text of the law is the beginning and the end of our analysis. While that language may in some cases, such as this one, create a "gap in enforceability," federal case law persuasively demonstrates that such "gaps" were an intentional policy choice by Congress. See *Dynegy*, 451 F.3d at 94-96. Monsanto may not use an Indiana trial

rule to circumvent the jurisdictional and territorial limitations intended by Congress. Accordingly, the trial rule must yield to the federal statute.

We hold that, by its plain language and upon the facts before us, [HN26]Section 7 of the Act preempts Trial Rule 28(E). Thus, the trial court erred in entering judgment for Monsanto on Monsanto's Trial Rule 28(E) petition to assist. We reverse that judgment and remand with instructions that the trial court dismiss Monsanto's petition.

Reversed and remanded with instructions.

MATHIAS, J., concurs.

BAKER, J., dissents with separate opinion.

## **DISSENT BY: BAKER**

### **DISSENT**

#### **BAKER, Judge, dissenting.**

I respectfully dissent. I agree that if there were federal court jurisdiction over these parties, then Congress intended the federal district courts to be the exclusive venue in which an arbitrator's subpoena may be enforced. But I simply cannot conclude that where, as here, there is no federal court jurisdiction, Congress intended to tie the hands of the arbitrators and the States in this fashion. If there is no federal court jurisdiction, then this is simply an intra-state dispute.

Indiana has elected to pass a trial rule that enshrines the rule of comity as part of our body of law. Trial Rule 28(E) "allows Indiana courts to assist tribunals and litigants outside this state by providing a mechanism to pursue discovery within Indiana's jurisdiction in a cause initiated outside Indiana's jurisdiction." *Dean v. Weaver*, 928 N.E.2d 254, 257 (Ind. Ct. App. 2010), trans. denied. In other words, Indiana has made it a priority to cooperate with--and aid, when possible--the tribunals of our sister states and of the federal government in discovery disputes.

The majority opines that "[t]he operation and effect of Monsanto's arguments is to confer nationwide jurisdiction on an arbitration panel," slip op. p. 24, but I cannot agree. Only when there is no federal court jurisdiction over the arbitration such that federal courts cannot step in to aid the arbitrators, and only in those states that have enacted something analogous to Indiana's Trial Rule 28(E), would the arbitration panel have the ability to enforce its nonparty subpoenas. I simply cannot conclude that Congress intended to prevent states that have chosen to make the rule of comity a legislative priority from applying that policy when there is no federal court jurisdiction over the matter.

To put it another way, if there were ongoing litigation in a Minnesota state court and our sister tribunal needed help enforcing a subpoena over an Indiana resident, an Indiana trial court could and would step in, pursuant to Rule 28(E). But the result reached by the majority herein means that we could not offer that same help to a sister arbitration panel, notwithstanding the fact that there is no federal court jurisdiction. I simply cannot conclude that Congress intended such a result.

Indeed, this interpretation of Section 7 means, essentially, that only the largest corporations, which engage in business in all fifty states, are without recourse. Whereas an entity that does not have a presence in all fifty states would be able to achieve diversity jurisdiction, and the arbitrators in such a scenario would be able to enforce nonparty subpoenas in the federal district courts, a large

entity such as Monsanto has no such option. Congress could not have intended to treat large and small corporations so disparately. Consequently, I read the language of Section 7--which, notwithstanding the majority's representation, does not say "only 'the United States district court for the district in which such arbitrators, or a majority of them, are sitting,'" slip op p. 21 (quoting 9 U.S.C. § 7) (emphasis added)--to be in the nature of venue direction, rather than venue preemption.

In other words, when there is federal court jurisdiction, the arbitrators are directed to a federal district court. But when there is no federal court jurisdiction, it obviously makes no sense to direct the arbitrators to a federal court, so the issue is left to the individual states to handle. As noted above, Indiana has decided to aid sister tribunals in matters of discovery enforcement. Consequently, I believe that the trial court herein had every right to order Beck's to comply with the subpoena, and I would affirm.

**CITIGROUP GLOBAL MARKETS, INC. AND SCOTT JONES, APPELLANTS v.  
RANDY BRASWELL, APPELLEE**

**NO. 2009-CA-01275-COA**

**COURT OF APPEALS OF MISSISSIPPI**

**2010 Miss. App. LEXIS 686**

**February 15, 2010, Decided**

**PRIOR HISTORY:**

COURT FROM WHICH APPEALED: PIKE COUNTY CIRCUIT COURT. DATE OF JUDGMENT: 06/24/2009. TRIAL JUDGE: HON. DAVID H. STRONG JR. TRIAL COURT DISPOSITION: DEFENDANTS' MOTION TO COMPEL ARBITRATION DENIED.

**DISPOSITION:** REVERSED, RENDERED AND REMANDED.

**CORE TERMS:** arbitration, successor, arbitration agreement, arbitration clause, unconscionable, compel arbitration, assign, oppressive, arbitrate, unconscionability, subsidiary, affiliate, ambiguous, indirect, citations omitted, patient, arbitrator's, ambiguity, legal rights, former officers, putative, costly, inure, chart, bind, pending arbitration, unambiguously, hear, agreement states, class action

**COUNSEL:** FOR APPELLANTS: MELINDA LUCAS PEEVY.

FOR APPELLEE: WAYNE DOWDY, ANGELA YLONA COCKERHAM.

**JUDGES:** GRIFFIS, J. LEE AND MYERS, P.JJ., BARNES, ISHEE, ROBERTS, CARLTON AND MAXWELL, JJ., CONCUR. IRVING, J., DISSENTS WITH SEPARATE WRITTEN OPINION JOINED BY KING, C.J.

**OPINION BY:** GRIFFIS

**OPINION**

NATURE OF THE CASE: CIVIL - CONTRACT

EN BANC.

**GRIFFIS, J., FOR THE COURT:**

P1. Citigroup Global Markets, Inc. and Scott Jones (collectively "Citigroup") appeal the Pike County Circuit Court's judgment that denied their motion to compel arbitration. Citigroup argues that the circuit court erroneously found that: (1) Citigroup was not a party to the arbitration agreement, and (2) the arbitration agreement was unconscionable. We find reversible error.

Accordingly, the judgment of the circuit court is reversed and rendered, and this case is remanded for further proceedings consistent with this opinion.

## FACTS

P2. Citigroup is an investment company headquartered in New York with offices in Mississippi. Smith Barney, Inc. is a division of Citigroup. Randy Braswell opened two accounts at Smith Barney in 1996. Braswell executed a client agreement containing a pre-dispute arbitration clause.

P3. On June 17, 2008, Braswell filed his complaint. He alleged that Citigroup (1) failed to follow his instructions regarding his investment accounts, (2) negligently handled his investments, and (3) breached its fiduciary duty. Braswell and Citigroup then filed a joint motion to stay the proceedings pending arbitration.

P4. Two months later, Braswell filed a motion to withdraw the joint motion to stay the proceedings. In support of his motion, Braswell stated that the Financial Industry Regulatory Authority (FINRA) -- the largest non-governmental regulator of security firms in the United States - - prescribes the rules governing arbitration of disputes involving its members. Braswell cited FINRA Rule 12206 that no claim is eligible for submission to arbitration if six years have elapsed since the event giving rise to the claim. Since Braswell's claims dated back to 1996 -- more than six years before his complaint was filed -- Braswell asserted that his claims were not subject to arbitration.

P5. Citigroup responded with a motion to compel arbitration. Citigroup argued that all of Braswell's claims fall within the scope of the arbitration agreement. Further, Citigroup stated that the six-year time limit for FINRA arbitration does not apply when a claim is submitted for arbitration by a court. Citigroup cited FINRA Rule 12206(c), which states:

The rule does not extend applicable statutes of limitations; nor shall the six year time limit on the submission of claims apply to any claim that is directed to arbitration by a court of competent jurisdiction upon request of a member or associated person.

P6. Braswell then filed an amended complaint to add as a defendant Jones, a financial advisor at Smith Barney. Citigroup and Jones responded with another motion to compel arbitration.

P7. The circuit court granted Braswell's motion to withdraw the joint motion to stay pending arbitration and denied Citigroup's motion to compel arbitration. The circuit court found that: (1) the arbitration clause failed to encompass claims against Citigroup as a successor of Smith Barney, and (2) the arbitration terms were rendered unconscionable by the merging of all securities-regulatory organizations into one organization -- FINRA. Citigroup now appeals.<sup>1</sup>

<sup>1</sup> The Mississippi Supreme Court has held that an appeal may be taken from the denial of a motion to compel arbitration. *Tupelo Auto Sales, Ltd. v. Scott*, 844 So. 2d 1167, 1170 (¶10) (Miss. 2003).

## STANDARD OF REVIEW

P8. We apply a de novo standard of review to the denial of a motion to compel arbitration because the motion presents a question of law as to whether the circuit court has jurisdiction to hear the underlying matter. *Vicksburg Partners, L.P. v. Stephens*, 911 So. 2d 507, 513 (¶9) (Miss. 2005) (overruled on other grounds).

P9. "In determining the validity of a motion to compel arbitration under the Federal Arbitration Act, courts generally conduct a two pronged inquiry. The first prong has two considerations: (1) whether there is a valid arbitration agreement and (2) whether the parties' dispute is within the scope of the arbitration agreement." *East Ford, Inc. v. Taylor*, 826 So. 2d 709, 713 (¶9) (Miss. 2002). The second prong of the inquiry is "whether legal constraints external to the parties' agreement foreclosed arbitration of those claims." *Id.* at 713 (¶10) (quoting *Mitsubishi Motors Corp. v. Soler Chrysler Plymouth, Inc.*, 473 U.S. 614, 626, 105 S. Ct. 3346, 87 L. Ed. 2d 444, (1985)).

P10. Further, "only generally applicable contract defenses, such as fraud, duress, or unconscionability, can be used to invalidate arbitration provisions or agreements" governed by the FAA. *Stephens*, 911 So. 2d at 514 (¶11). "Doubts as to the availability of arbitration must be resolved in favor of arbitration. Unless it can be said with positive assurance that an arbitration clause is not susceptible of an interpretation which would cover the dispute at issue, then a stay pending arbitration should be granted." *IP Timberlands Operating Co., Ltd. v. Denmiss Corp.*, 726 So. 2d 96, 107 (Miss. 1998) (internal citations and quotation omitted).

## ANALYSIS

### *1. Is Braswell bound to arbitrate his claims against Citigroup, a successor of Smith Barney?*

P11. The circuit court held that the client agreement between Braswell and Smith Barney created an ambiguity as to whether claims against Citigroup, as a successor to Smith Barney, are subject to the arbitration clause contained within the client agreement. Citigroup argues that the client agreement clearly and expressly encompasses Citigroup as Smith Barney's successor; therefore, Citigroup is entitled to enforce the arbitration agreement.

P12. At issue are clauses six and seven of the client agreement. Clause six contains the arbitration clause, which states:

#### 6. Arbitration

- o Arbitration is final and binding on the parties.
- o The parties are waiving their right to seek remedies in court, including the right to jury trial.
- o Pre-arbitration discovery is generally more limited than and different from court proceedings.
- o The arbitrator's award is not required to include factual findings or legal reasoning, and any party's right to appeal or to seek modification of rulings by the arbitrators is strictly limited.
- o The panel of arbitrators will typically include a minority of arbitrators who were or are affiliated with the securities industry.

I agree that all claims or controversies, whether such claims or controversies arose prior, on or subsequent to the date hereof, *between me and SB and/or any of its present or former officers, directors, or employees* concerning or arising from (i) any account maintained by me with SB individually or jointly with others in any capacity; (ii) any

transaction involving SB or any predecessor firms by merger, acquisition or other business combination and me, whether or not such transaction occurred in such account or accounts; or (iii) the construction, performance or breach of this or any other agreement between us, any duty arising from the business of SB or otherwise, shall be determined by arbitration before, and only before, any self-regulatory organization or exchange of which SB is a member. I may elect which of these arbitration forums shall hear the matter by sending a registered letter or telegram addressed to Smith Barney at 388 Greenwich Street, New York, N.Y. 10013-2396, Attn: Law Department. If I fail to make such election before the expiration of five (5) days after receipt of a written request from SB to make such election, SB shall have the right to choose the forum.

No person shall bring a putative or certified class action to arbitration, nor seek to enforce any pre-dispute arbitration agreement against any person who has initiated in court a putative class action; or who is a member of a putative class who has not opted out of the class with respect to any claims encompassed by the putative class action until: (i) the class certification is denied; (ii) the class is decertified; or (iii) the customer is excluded from the class by the court.

Such forbearance to enforce an agreement to arbitrate shall not constitute a waiver of any rights under this agreement except to the extent stated herein.

(Emphasis added).

P13. Clause seven of the client agreement states:

The provisions of the Agreement shall be continuous, shall cover individually and collectively all accounts which I may open or reopen with SB, and shall inure to the benefit of SB's present organization *or any successor organization or assigns*. . . .

(Emphasis added).

P14. The circuit court found that the client agreement was ambiguous, stating:

[W]hen read as a whole, the contract is ambiguous as to which parties are bound by the contract. In subsection six of the Client Agreement, the plaintiff agreed to resolve all claims through arbitration that might arise with SB or any of its "present or former officers, directors or employees," and claims arising from any "transaction involving SB or any predecessor firms by merger, acquisition or other business combination . . . ." In subsection seven of the Client Agreement the document states that the provisions of the Agreement shall inure to the benefit of SB's present organization or any successor organization or assigns.

. . . .

Read alone, the arbitration clause clearly and unambiguously fails to bind any successor of Smith Barney. The subsequent clause in subsection seven that purports to bind Smith Barney's successors, creates the ambiguity.

P15. Upon this finding of ambiguity, the circuit court applied rules of contract construction to find that Citigroup, as a successor to Smith Barney, was not a party under the terms of the contract. First, the circuit court construed the language of the contract against Citigroup because Smith Barney was the drafter of the agreement.

P16. Second, the circuit court applied the doctrine of *eiusdem generis*, which dictates that specific contract provisions control over general contract provisions. Clause six contains the specific provision on arbitration, and the circuit court found that it does not name Smith Barney's successors as parties to the contract. Clause seven contains the general provision, which states that the client agreement binds all of Smith Barney's successors to all provisions of the agreement. The circuit court concluded that clause six, specific to arbitration, controlled over the general language found in clause seven.

P17. However, we find that the contract unambiguously applies to the successors of Smith Barney; therefore, the circuit court's application of these rules of contract construction was in error. The supreme court has set out a three tiered approach to contract interpretation. *Royer Homes of Miss., Inc. v. Chandeleur Homes, Inc.*, 857 So. 2d 748, 752 (¶10) (Miss. 2003). First, the "[l]egal purpose or intent should . . . be sought in an objective reading of the words employed in the contract to the exclusion of parol or extrinsic evidence." *Id.* (citations omitted). "Second[, if the court is unable to translate a clear understanding of the parties' intent, the court should apply the discretionary 'canons' of contract construction." *Id.* at 753 (¶11) (citation omitted). "Finally, if the contract continues to evade clarity as to the parties' intent, the court should consider extrinsic or parol evidence." *Id.* (citation omitted).

P18. We must first look to the four corners of the client agreement to determine whether it was the intent of the parties to arbitrate claims against Smith Barney's successors. "When construing a contract, we will read the contract as a *whole*, so as to give effect to all of its clauses." *Facilities, Inc. v. Rogers Usry Chevrolet, Inc.*, 908 So. 2d 107, 111 (¶10) (Miss. 2005). A contract is ambiguous when it "can be interpreted as having two or more reasonable meanings." *Miss. Farm Bureau Cas. Ins. Co. v. Britt*, 826 So. 2d 1261, 1265 (¶14) (Miss. 2002).

P19. Reading the client agreement as a whole, we begin with the definition of the term "SB." The first sentence of the client agreement states:

In consideration of your opening one or more accounts for me . . . and your agreeing to act as broker/dealer for me for the extension of credit and in the purchase or sale of securities, commodities, options and other property, it is agreed in respect to any and all accounts, whether upon margin or otherwise, which I now have or may at any future time have with Smith Barney Inc. or its direct or indirect subsidiaries and affiliates or *their successors or assigns (hereinafter referred to as "you" or "your" or "SB")*, that: . . .

(Emphasis added). The agreement then contains seventeen separate clauses, one of which is the arbitration agreement found in clause six. It is clear from this first sentence that the parties intended for the term "SB" to refer not only to Smith Barney but also to Smith Barney's direct or indirect subsidiaries and affiliates or their successors or assigns.

P20. Accordingly, by its use of the term "SB" the arbitration agreement encompasses successors of Smith Barney in its statement that "all claims or controversies . . . between [Braswell] and SB . . . shall be determined by arbitration . . ." Clause seven further expresses this intent of the parties by stating: "The provisions of the Agreement shall . . . inure to the benefit of SB's present organization or any successor organization or assigns."

P21. We find that the contract as a whole unambiguously binds any successor of Smith Barney. Both parties concede that Citigroup is a successor of Smith Barney; thus, Citigroup is a party to the agreement, and Braswell's claims against Citigroup are encompassed by the arbitration agreement.

P22. We further note that the circuit court denied the motion to compel arbitration as to all defendants, including Jones, an employee of Smith Barney. We find that the arbitration agreement explicitly covers all disputes concerning employees of Smith Barney. Accordingly, Braswell's claims against Jones are also subject to arbitration.

*2. Is the arbitration agreement unconscionable due to the formation of FINRA or the requirement that Braswell pay the entire cost of the arbitration?*

P23. Alternatively, the circuit court held that the arbitration agreement was unconscionable. Specifically, the circuit court found that the agreement required Braswell to bear the expense of the entire arbitration, and the agreement purported to give Braswell an option of which self-regulatory organization of which Smith Barney was a member would arbitrate the dispute. However, after the agreement was signed, all of those organizations merged into FINRA. The circuit court found that this effectively left Braswell with no choice; therefore, the arbitration agreement was oppressive as written.

P24. Unconscionability is defined as "an absence of meaningful choice on the part of one of the parties, together with contract terms which are unreasonably favorable to the other party." *East Ford*, 826 So. 2d at 715 (¶17) (citation omitted). There are two types of unconscionability:

Procedural unconscionability may be proved by showing a lack of knowledge, lack of voluntariness, inconspicuous print, the use of complex legalistic language, disparity in sophistication or bargaining power of the parties and/or a lack of opportunity to study the contract and inquire about the contract terms.

Substantive unconscionability may be proven by showing the terms of the arbitration agreement to be oppressive.

*Id.* at 714 (¶¶13-14) (citation omitted).

P25. Here, because the circuit court found that the agreement was oppressive, we proceed to an analysis of substantive unconscionability. Braswell, as the party opposing arbitration, bears the burden to prove that the terms of the agreement are unconscionable. *MS Credit Ctr., Inc. v. Horton*, 926 So. 2d 167, 175 (¶21) (Miss. 2006). We find that he has failed to meet this burden.

P26. First, he claims that his lack of choice of a forum for the arbitration is unfair. The agreement states that the arbitration will be held before "any self-regulatory organization or exchange of which SB is a member. [Braswell] may elect which of these arbitration forums shall hear the matter by sending a registered letter or telegram addressed to Smith Barney . . ." Citigroup admitted that, since the signing of the agreement, all of the qualifying organizations have merged

into FINRA leaving Braswell no other choice of forum other than FINRA. However, that alone does not render the arbitration agreement unconscionable.

P27. The supreme court ruled on this issue in *Cleveland v. Mann*, 942 So. 2d 108 (Miss. 2006). An arbitration agreement between a physician and a patient provided that the arbitration shall be submitted to Judicial Arbitration and Mediation Services, an alternative dispute-resolution service chosen by the physician. *Id.* at 113 n.3. The patient argued that the agreement was substantively unconscionable due to the physician's right to choose the arbitration association. *Id.* at 116 (¶28).

P28. The supreme court held that the agreement was not unconscionable because it provided the patient with a proper forum, stating:

while unconscionably oppressive terms can be facially invalid, a per se finding of substantive unconscionability is strictly applicable only to a provision that by its very language significantly alters the legal rights of the parties involved and severely abridges the damages which they may obtain. The agreement at issue provides [the patient] with a fair opportunity and a proper forum in which to dispute his claims. It does not limit [the patient]'s damages, [his] legal rights, or [the doctor and clinic]'s liability. The agreement further provides for arbitration by a neutral association in the business of providing neutral arbitrators.

*Id.* at 117 (¶32) (internal citation and quotation omitted).

P29. Similarly, the arbitration agreement here provides a proper arbitration forum. Braswell has shown no evidence that FINRA arbitration would be biased toward Citigroup or unfair in any other way. The formation of FINRA may have eliminated Braswell's choice of a forum, but it did not limit his damages or legal rights. Nor did it affect the liability of Citigroup. The legal rights of the parties were not significantly altered; therefore, the agreement is not per se substantively unconscionable because of the formation of FINRA.

P30. Second, Braswell asserts that FINRA's costly arbitration fees are so oppressive as to prevent or deter him from bringing his claims to arbitration. The circuit court's order stated that Citigroup's attorney conceded that the arbitration agreement would require Braswell to bear the expense of the entire arbitration. The circuit court found this to be oppressive.

P31. However, the circuit court's finding as to fees is not supported by the record. The arbitration agreement found in clause six does not address arbitration fees. Citigroup states in its brief to this Court that it made no such concession that Braswell would bear the entire cost of the arbitration. As there is no transcript of the hearing in the record before us, we are unsure of what was stated to the circuit court. But we do not find the concession supported by the record because the arbitration agreement does not mention fees much less require Braswell to bear the entire cost of the arbitration fees.

P32. Citigroup states that each party would be required to pay a filing fee and bear their own expense throughout the arbitration process. Braswell does not refute that statement in his brief to this Court. He merely argues that FINRA's fees are so costly as to be oppressive. He cites to a flow chart of fees that is in the record; however, the flow chart merely names certain fees for services provided by FINRA. The amount of the fees are not listed, nor are we told which of those fees Braswell would be assessed for arbitration in this case.

P33. Furthermore, as Citigroup argues, Braswell has made no showing that his fees for arbitration would be more costly than pursuing his claim in the court system. We have no evidence before us to conclude that Braswell is bound to bear the cost of the entire arbitration or that FINRA's fees are so costly as to be oppressive. As such, Braswell's argument that the arbitration agreement is unconscionable is without merit.

P34. The judgment of the circuit court is reversed, and the case is remanded with directions for the circuit court to compel arbitration.

**P35. THE JUDGMENT OF THE CIRCUIT COURT OF PIKE COUNTY IS REVERSED AND RENDERED, AND THIS CASE IS REMANDED FOR FURTHER PROCEEDINGS CONSISTENT WITH THIS OPINION. ALL COSTS OF THIS APPEAL ARE ASSESSED TO THE APPELLEE.**

**LEE AND MYERS, P.JJ., BARNES, ISHEE, ROBERTS, CARLTON AND MAXWELL, JJ., CONCUR. IRVING, J., DISSENTS WITH SEPARATE WRITTEN OPINION JOINED BY KING, C.J.**

**DISSENT BY: IRVING**

**DISSENT**

**IRVING, J., DISSENTING:**

P36. In this case, the circuit court determined that the client agreement that Randy Braswell signed with Smith Barney was ambiguous in that paragraph six, the arbitration clause, and paragraph seven of the agreement are in conflict as to the identity of parties who are required to arbitrate. Consequently, the circuit court denied Citigroup Global Markets, Inc.'s (Citigroup) motion to compel arbitration. The circuit court also found that the arbitration clause was unenforceable because it was oppressive and unconscionable.

P37. The majority, finding that the client agreement is neither ambiguous nor unconscionable with respect to Braswell's obligation to arbitrate, reverses and renders the judgment of the circuit court and remands for arbitration. I disagree with the majority's conclusion that arbitration is proper in this case. Based on the record before us, I do not believe that we have sufficient information to make that determination. Therefore, I would reverse and remand this case to the circuit court for further findings of fact.

P38. The preamble to the client agreement contains the following provision:

[I]t is agreed in respect to any and all accounts, whether upon margin or otherwise, which I [Braswell] now have or may at any future time have with Smith Barney Inc. *or its direct or indirect subsidiaries and affiliates or their successors or assigns* (hereinafter referred to as "you" or "your" or "SB" that . . . .)

(Emphasis added).

P39. The arbitration clause contains the following language: "I [Braswell] agree that all claims or controversies, whether such claims or controversies arose prior, on[,] or subsequent to the date

hereof, *between me and SB and/or any of its present or former officers, directors, or employees concerning or arising . . .*" (Emphasis added).

P40. Paragraph seven of the client agreement contains the following language: "[t]he provisions of this Agreement shall be continuous, shall cover individually and collectively all accounts which I may open or reopen with SB, *and shall inure to the benefit of SB's present organization, and any successor organization or assigns.*" (Emphasis added).

P41. I cannot find in the record any definitive discussion or explanation of the relationship, if any, between Citigroup and Smith Barney. In other words, I cannot find any compelling evidence that Citigroup is *either a direct or indirect subsidiary, affiliate, or a successor or assign of Smith Barney*. Citigroup's motion to compel arbitration states that Smith Barney is a division of Citigroup. The circuit court found ambiguity in the client agreement because the arbitration clause requires Braswell to arbitrate all claims arising between him and Smith Barney and any of Smith Barney's "*present or former officers, directors, or employees,*" while paragraph seven of the agreement requires Braswell to arbitrate with *SB's "present organization, and any successor organization or assigns."*

P42. It is clear that the language in the preamble covers not only Smith Barney but any of "*its direct or indirect subsidiaries and affiliates or their successors or assigns.*" Therefore, it seems to me that the pivotal question is: what is the relationship of Citigroup to Smith Barney? Was it a direct or indirect subsidiary, or affiliate of Smith Barney when the agreement was signed, or is it now a successor or assign of Smith Barney? In its motion to compel arbitration, Citigroup stated that Smith Barney is a division of Citigroup. The circuit court did not directly address the relationship issue. I assume that the court considered it unnecessary since it found ambiguity as to what entity or entities are covered in the agreement. Considering the language in the preamble, which embraces the entities covered in paragraph seven, I do not think the agreement is ambiguous. However, I do not think the record is sufficient for this Court to determine whether Citigroup is a subsidiary, affiliate, successor, or assign of Smith Barney. In my judgment, this is a factual determination. Therefore, I would reverse and remand for this reason.

P43. As stated, the circuit court also found the arbitration clause unconscionable because the agreement would require Braswell to bear the expense of the entire arbitration. As with the first issue, I do not believe that the record is sufficient for us to determine whether the arbitration clause compels or supports that finding by the circuit court. The arbitration clause is silent on the issue of fees and expenses. On this point, I note that Braswell attached a fee flow chart to his response to Citigroup's motion to compel. While the chart indicates that significant fees and expenses will be assessed during the arbitration process, it does not definitively indicate who will bear those fees and expenses. The circuit court stated in its order denying Citigroup's motion to compel that Citigroup's attorney conceded that Braswell would have to pay the fees and expenses. However, Citigroup in its brief denies that that is correct. Therefore, I would also remand this issue to the circuit court for a factual determination.

P44. For all of the reasons presented, I would reverse the judgment of the circuit court and remand this case for further findings of fact.

**KING, C.J., JOINS THIS OPINION.**